

2023 Custom Projects Incentive Application

Commercial & Industrial Program

Ready to get your incentive? Follow these 3 simple steps.

Step #1: Apply for pre-approval

Pre-approval is required for all custom projects. To ensure that your project is eligible and to reserve funds, please submit a pre-approval application to include:

- » Information in Sections 1 3 on page 2,
- » Completed worksheet(s) that are applicable to your project (found on pages 4 and 5),
- » Itemized quote/proposal with model numbers from your contractor or vendor, and
- » Product specification sheets for the equipment to be installed.

Please note:

- » All projects are subject to a possible inspection before and/or after work is performed.
- » Custom projects must receive a reservation letter before work begins.
- » Expect your reservation letter in 2-4 weeks once all documentation is received.

Step #2: Complete your project

Ask your contractor to generate detailed itemized invoices with full model numbers.

» If your project meets the pre-approval criteria, you will receive a letter indicating that funds have been reserved. Following the specifications listed in this application, install your equipment within 90 days. Applications that are not completed within 90 days from the date on the acceptance letter are subject to cancellation. Contact a program representative early if you need more time.

Step #3: Get your incentive

Once your project is complete, it's time to request your incentive. Within 30 days of project completion, you must submit:

- » Payee and W9 Information with signed Customer Certification (Sections 4 6 on page 3),
- » Completed or revised incentive application worksheet(s),
- » Detailed itemized invoice(s) for equipment and any applicable external labor costs, and
- » Product specification sheets of equipment for which an incentive is requested.

Once completed paperwork is submitted, your application will be reviewed and processed for payment. Incentive payments are made by check and are usually mailed within six to eight weeks.



Baraga Electric Utility
Crystal Falls Electric Dept.
Gladstone Power & Light
L'Anse Electric Utility

Negaunee Electric Department Norway Dept. of Power & Light Ontonagon REA



Before the project: Fill Out Sections 1 - 3 during pre-approval. **After the project:** Complete Sections 4 - 6 when project is complete.

SECTION 1: Customer & Project Information

Customer Name:				
Customer Mailing Address:	City:	State:	ZIP:	
If this is a pre-approval request for an upcoming project, what is the expected project completion date?				
Project Type: ☐ Existing facility equipment replacement/retrofit ☐ ☐	New construction 🚨 Major renovation	on 🗖 Addition/ex	pansion	

SECTION 2: Job Site Information

Job Site Name (if different than customer name):	Project Contact Person Name:		
Project Contact Telephone:	Project Contact Email:		
Job Site Street Address (physical location):	City:	State: MI	ZIP:
Electric Utility:	How did you learn about the progra		
Electric Account Number:	□ Contractor □ Other	· ·	
What is the predominant use of the building space where equipment was installed? (check one)			
☐ Office ☐ Retail ☐ Warehouse ☐ Restaurant ☐ Grocery/Supermarket ☐ Manufacturing ☐ Lodging ☐ School: K-12		}	
$\square \ \text{School: College} \square \ \text{Healthcare facility} \square \ \text{Agriculture} \square \ \text{Multi-family} \square \ \text{Other/Misc} \underline{\hspace{2cm}}$			

SECTION 3: Trade Ally (Contractor) Information

Trade Ally Name (or indicate if self install):	Trade Ally Contact Person Name:		
Trade Ally Telephone:	Contact Email:		
Trade Ally Mailing Address:	City:	State:	ZIP:

Submit your documents one of three ways:







Call 906.226.0573 for questions about this application.



SECTION 4: Payee and Mailin	ng Address				
Mail Check to:	bove) 🚨 Job Site Addı	ress 🔲 Payee W-9 Addre	Payee W-9 Address		
Alternate Pay Address (if checked above):		City:		State:	ZIP:
Make Incentive Check Payable to (payee): ☐ Uti	lity Customer 🚨 Land	lord 🗖 Trade Ally Contr	ractor		
ONLY IF incentive check is being made the customer and the third-party must I, the Customer, am authorizing reassignment of receiving the incentive payment. I also understa	t confirm this ince	entive reassignment to the third-party payee	t arrange	ment by	signing below: derstand that I will not be
in the Terms and Conditions.	nd that my release to a	tmra-party does not exer	npt me iron	i the progr	am requirements outline
Customer Signature					
Signature	Print Name		Date		
I, the third-party payee, certify that I have read a	nd complied with the Te	erms and Conditions of th	is applicati	on.	
Third-Party Incentive Recipient Signature					
Signature	Print Name		Date		
(Submit IRS form W-9 for payee OR fill out this sec Payee Legal Name (as shown on income tax retu		Payee Business Name (i		han payee	legal name):
Payee Legal Address:		City:		State:	ZIP:
Check the appropriate box for federal tax classi	•	_			
☐ Individual/sole proprietor or single-member☐ ☐ Other tax exempt organization or gov't agen☐ ☐ LLC - Enter the tax classification (C = C corpo Note: For a single-member LLC that is disregated the single-member owner.	ncy pration, S = S corporatio	on, P = partnership):		rtnership ne above fo	☐ Trust/estate
Payee Taxpayer Identification Number (TIN) (C	omplete ONE only. Mus OR SSN:	st match payee legal nam	e above.)		
Certification: the following certifications are required in or 1. The payee's TIN is correct. 2. The payee is not subject to The Internal Revenue Service does not require your conser	backup withholding due to f	ailure to report interest and div	vidend income	. 3. The payer	e is a U.S. citizen.
Payee Signature: /s/		Print Name:		Title:	Date:
SECTION 6: Customer Certification I hereby certify that: 1. The information contains been followed. 3. I have read and understand installation which may include a site inspection one incentive from this program on any piece of contractors from any actions or claims in regard including liability from any incidental or consecuted legal signature is formed by typing my name on opt out together and print a paper copy to sign results.	ned in this application the Terms and Condit: by a program or utility f equipment. I hereby a I to the installation, op- quential damages. I have this document. If any	ions included with this of representative. I understagree to indemnify, hold the eration and disposal of ecore elected to utilize electro of the parties do not wis	document. stand that I harmless ar quipment (a ronic signat	I agree to am not all nd release nd related sures. I und nis docume	verification of equipment owed to receive more that the utility and the utility materials) covered herein derstand and intend that ent electronically, all mus
Customer Signature: /s/		Print Name:		Title:	Date:



Custom Lighting Worksheet

These incentives are available to customers for energy-saving measures that are not covered by the prescriptive portion of the program. Custom incentives are based on the first-year electrical energy (kWh) savings.

When applying for pre-approval, submit the following items:

- » Information in Sections 1 3 on page 2.
- » Completed Custom Worksheet (below).
- » Itemized quote/proposal for all related materials and any external labor.
- » Manufacturer's specification sheets for all equipment.

Custom Incentive Rate: \$0.06 per kWh

- » In lieu of filling out this table, submit calculations in an unlocked spreadsheet.
- » All new light fixtures and retrofit systems should be ENERGY STAR or DLC listed.

Existing Fixture		New Fixture	
Description:		Description:	
Watts per Fixture (A)		Watts per Fixture (E)	
Quantity of Fixtures (B)		Quantity of Fixtures (F)	
Annual Operating Hours (C)		Annual Operating Hours (G)	
Annual kWh Consumption (D)		Annual kWh Consumption (H)	
(A x B x C / 1,000)		(E x F x G / 1,000)	
Annual Energy Savings (D - H):kWh/yr			

Existing Fixture		New F	'ixture
Description:		Description:	
Watts per Fixture (A)		Watts per Fixture (E)	
Quantity of Fixtures (B)		Quantity of Fixtures (F)	
Annual Operating Hours (C)		Annual Operating Hours (G)	
Annual kWh Consumption (D)		Annual kWh Consumption (H)	
(A x B x C / 1,000)		(E x F x G / 1,000)	
Annual Energy Savings (D - H):kWh/yr			

Existing Fixture		New Fixture	
Description:		Description:	
Watts per Fixture (A)		Watts per Fixture (E)	
Quantity of Fixtures (B)		Quantity of Fixtures (F)	
Annual Operating Hours (C)		Annual Operating Hours (G)	
Annual kWh Consumption (D)		Annual kWh Consumption (H)	
(A x B x C / 1,000)		(E x F x G / 1,000)	
Annual Energy Savings (D - H):kWh/yr			

Total Custom Lighting Project Cost:	\$
Total Annual Custom Lighting Energy Savings (kWh) x \$0.06/kWh:	\$
(Cannot exceed 50% of the total custom project cost)	

Note: Customer acknowledges and agrees that Customer cannot apply for, nor receive, incentives for the same product, equipment or service from more than one utility unless there are both electric and gas savings.



Custom Non-Lighting Worksheet

These incentives are available to customers for energy-saving measures that are not covered by the prescriptive portion of the program. Custom incentives are based on the first-year electrical energy (kWh) savings.

When applying for pre-approval, submit the following items:

- » Information in Sections 1 3 on page 2.
- » Completed Custom Worksheet (below).
- » Itemized quote/proposal for all related materials and any external labor.
- » Manufacturer's specification sheets for all equipment.

Custom Incentive Rate: \$0.06 per kWh

- 1. Provide a detailed written description of the project.
- 2. Provide clear and logical step-by-step calculations detailing the estimated annual energy savings (kWh).
 - a. Submit calculations in an unlocked spreadsheet format (such as Excel). Do not send PDF copies of spreadsheets. Include page numbers, if needed to reference calculations or numbers on other pages.
 - b. Provide detailed and orderly calculations that can be followed without prior knowledge of the project.
 - c. Document any assumptions and inputs to calculations (e.g., hours of operation, load factor, power factor, motor efficiencies, etc.) and maintain consistency throughout calculations.
 - d. Identify key numbers (circled, bold, highlighted, etc.) and show correct units.

Estimated Custom Non-Lighting Project Savings

	Measure Description ^a		Measure Cost (\$) ^{b,c,d}
1			\$
2			\$
3			\$
4			\$

^a Measure description refers to specific energy efficient project components (i.e. chiller replacement, industrial process improvement, etc.)

d Include contracted labor costs, sales tax, disposal, permit fees, etc., related to the project.

Total Custom Non-Lighting Project Cost:	\$
Total Annual Custom Non-Lighting Energy Savings (kWh) x \$0.06/kWh:	\$
(Cannot exceed 50% of the total custom project cost)	

Note: Customer acknowledges and agrees that Customer cannot apply for, nor receive, incentives for the same product, equipment or service from more than one utility unless there are both electric and gas savings.

b Measure cost is either the cost to remove/replace existing operational equipment, or it is the incremental cost to upgrade non-operational equipment from standard efficiency to high efficiency equipment.

^c Costs itemized by measure are preferred.



Important Information

- 1. Incomplete applications cannot be processed for payment.
- 2. Applications must be received within 60 days of purchase and/or installation of measures.
- 3. Notification of problems with incomplete applications will be sent via email or U.S. Mail.
- 4. Applicants will be given 60 calendar days to respond before application is deemed ineligible.
- 5. A rebate check will be mailed to you for qualified products. Please allow 4 to 6 weeks to receive your rebate check from the time your application is received by the Energy Innovations Collaborative Program.

Terms and Conditions

This offer is valid only for UP Energy Innovations Collaborative members' <u>commercial electric customers</u> for a limited time. Offer is good while funds are available and is on a first-come, first-served basis. Program begins May 1, 2022, and ends April 30, 2023. Completed documentation needs to be received within 60 days of purchase/installation date or May 31, 2023, whichever is earlier.

Products must be new and operational. Refurbished products are not eligible for rebates. Offer redeemable by mail, email or fax

The UP Energy Innovations Collaborative reserves the right to withdraw or change this offer without notice. Rebates may not exceed purchase price. Rebates may not exceed \$3,000, per project, without prior utility approval. Ineligible rebates are subject to denial or repayment to program. The program is not responsible for applications lost, damaged or not received. Call 906.226.0573 to find out more about how you can save energy and money.

Submit your documents one of three ways:







Call 906.226.0573 for questions about this application.



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6 of 6